## ANDERSON, HIBEY & BLAIR 1708 NEW HANDERSON, D. C. 20009

(202) 483-1900

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AND THE COS

February 23, 1994

## VIA FEDERAL EXPRESS

Mr. Keishiro Kimura President Human Network Planning 2-1-1412 Udagava-cho Shibuya-ku, Tokyo Japan

Dear Mr. Kimura:

This letter is to set forth the agreement concerning the retention of this firm by Human Network Planning ("HNP") to provide public relations services on behalf of the Electronic Industries Association of Japan ("EIAJ") in Washington, D.C.

The firm will engage over a three-month period in spokesman and other public relations activities and in the publication of written op-ed articles and letters to the editor to present the views of the Japanese semiconductor industry with respect to the 1991 U.S.-Japan Semiconductor Arrangement.

It is understood and agreed that the firm will sub-contract a portion of the public relations services to be performed under this agreement to the public relations firm of Powell Tate.

In consideration of this firm's agreement to provide public relations services, HNF will compensate the firm by payment of a flat fee of Two Hundred and Sixty Thousand Dollars (\$260,000), payable in two equal installments, without deduction or withholding, of One Hundred and Thirty Thousand Dollars (\$130,000) each. The first installment shall be paid no later than April 30, 1994, and the second installment shall be paid no later than June 30, 1994. Compensation to Powell Tate will be paid by the firm out of the flat fee received by the firm under this paragraph. All expenses incurred by the firm and Powell Tate in connection with this agreement shall be borne by the firm and/or Powell Tate.

Mr. Reishiro Rimura February 24, 1994 Page Two

This agreement shall be effective as of February 1, 1994 and shall continue in effect for a three month period, until April 30, 1994, except insofar as the obligation to render payment shall extend beyond this date.

If the above is acceptable, please execute the enclosed copy of this letter under the word "Accepted," and return it to me.

Very truly yours,

ANDERSON BLAIR
By:

ACCEPTED:

Human Network Planning

By: The State of t

Reishiro Kimura, President

Date: